BCLC Gambling Service Provider Commissions Report

Fiscal Year 2024/25

Contents

Operations Model 3
Commissions Earned by Casino SPs 4
Commissions Earned by CGCs and Bingo 6
Appendix 1 7

British Columbia's Casino, Community Gaming and Bingo Facility Gambling Operations Model

BCLC enters into Operational Services Agreements (OSAs) with private-sector service providers to carry out the day-to-day operations at gambling facilities including casinos and community gaming centres. Under this model, service providers are responsible for financing and construction of new gambling facilities, as well as the ongoing maintenance and repairs. The current OSA structure defines the service and operating responsibilities of service providers, as well as the following commissions:

Casino Games

- 25 per cent of net win[1] from slots and electronic table games
- 77.5 per cent of net win from poker and of net win from craps
- 62.5 per cent of net win from low-limit blackjack
- 40 per cent of net win from high-limit tables (except for high-limit craps, 75 per cent of net win)
- 42.5 per cent of net win from all other table games

Bingo Games

- 90 per cent of bingo sales (after prizes are paid) on the first $10,000 per week
- 45 per cent of bingo sales (after prizes are paid) greater than $10,000 per week
- 60 per cent of weekly net win from bingo games (paper bingo only)
- 25 per cent of weekly net win from electronic pull tabs

Temporary Incremental Commissions[2]

This year, BCLC initiated a Temporary Incremental Commissions program to support the sustainability of its Service Providers and their properties. The program paid commissions to Service Providers in a tiered approach based on the total number of random number generators (RNGs) at each of their sites:

- Facilities with 250 RNGs or less: 25% to 27.5%
- Facilities with more than 250 RNGs: 25% to 26%

Commissions under this program were paid from July 1, 2024, to March 31, 2025. These figures are included under Operator Commissions in the tables on pages 4-6 of this report.

The terms of the OSA require service providers to submit annual business plans that include commitments to capital and operating investments in properties over the term of the contract. In addition, through a Facility Investment Commission (FIC) program, service providers earn commissions based on the execution of an investment plan agreed upon at the time of signing the current OSA.

OSAs provide a framework for BCLC to hold service providers accountable for investment commitments and service standards that drive growth and new amenities, while supporting the health of our players. They also include accountability measures that support BCLC's oversight in the areas of compliance and security, including escalation mechanisms and progressive discipline measures.

[1] Net win is defined as player wagers less winnings and is adjusted for free play and progressive jackpot contributions.
[2] Historically, BCLC offered trailing Loyalty Program commissions to its Service Providers. As no Loyalty Program commissions were paid in FY2025, they are not included in this report.

Commissions Earned by Casino Service Providers Annually (By Facility)

Fiscal 2024/25 (unaudited) (in thousands of Canadian dollars)

Casino Name	Slot Revenue	Table Revenue	Bingo Revenue	Total Revenue	Operator Commission	FDC/ AFDC/ FIC Earned	Total Commission[3,4]
Billy Barker Casino	$ 7,795	$ —	$ —	$ 7,795	$ 2,058	$ 383	$ 2,441
Cascades Casino Delta	23,270	4,953	—	28,223	8,131	1,398	9,529
Cascades Casino Kamloops	35,878	1,865	—	37,743	10,218	1,890	12,108
Cascades Casino Langley	125,912	27,780	1,222	154,914	46,640	7,726	54,366
Cascades Casino Penticton	32,385	1,119	—	33,504	8,906	1,673	10,579
Casino Nanaimo (up to January 15, 2025)[5]	32,546	1,996	—	34,542	9,290	1,728	11,018
Casino Nanaimo (from January 16, 2025 to March 31, 2025)[5]	8,452	620	—	9,072	2,528	455	2,983
Casino of the Rockies	12,397	—	—	12,397	3,322	619	3,941
Chances Casino Fort St. John	14,144	1,453	71	15,668	4,577	784	5,361
Chances Casino Kelowna	51,225	4,697	—	55,922	15,359	2,801	18,160
Elements Casino Chilliwack	44,564	1,220	866	46,650	12,642	2,335	14,977
Elements Casino Surrey	49,183	9,055	—	58,238	16,474	2,896	19,370
Elements Casino Victoria (up to January 15, 2025)[5]	57,192	6,220	—	63,412	17,561	3,177	20,738
Elements Casino Victoria (from January 16, 2025 to March 31, 2025)[5]	15,838	1,602	—	17,440	4,897	872	5,769
Grand Villa Casino	155,412	70,104	—	225,516	72,839	11,224	84,063
Great Canadian Casino Vancouver	110,598	29,908	—	140,506	42,342	7,008	49,350
Hastings Racecourse	17,446	—	—	17,446	4,493	873	5,366
Lake City Casino Vernon	33,190	1,235	—	34,425	9,144	1,721	10,865
Parq Casino	68,617	79,461	—	148,078	54,548	7,360	61,908

TABLE CONTINUES ON NEXT PAGE

[3] Commission amounts reported represent revenue to the Service Providers and an expense to BCLC.
[4] During the year BCLC finished recovering the one-time advanced commissions provided in 2022/23 to eligible service providers. The financial impact is recorded on BCLC's statement of financial position and has not been included in this report.
[5] Casino Nanaimo and Elements Casino Victoria changed ownership from Great Canadian Gaming Corporation to Petroglyph Development Limited on January 16, 2025. Therefore, the revenue and commission amounts are separated into two lines to show amounts attributable to ownership under Great Canadian Gaming Corporation and amounts attributable to ownership under Petroglyph Development Limited.

Commissions Earned by Casino Service Providers Annually (By Facility)

Fiscal 2024/25 (unaudited) (in thousands of Canadian dollars)

CONTINUED FROM PREVIOUS PAGE

Casino Name	Slot Revenue	Table Revenue	Bingo Revenue	Total Revenue	Operator Commission	FDC/ AFDC/ FIC Earned	Total Commission[6,7]
Playtime Casino Kelowna	$ 21,482	$ 4,892	$ —	$ 26,374	$ 7,925	$ 1,318	$ 9,243
RimRock Casino	8,188	—	—	8,188	2,201	410	2,611
River Rock Casino Resort	161,992	89,982	—	251,974	81,250	12,592	93,842
Starlight Casino	80,439	34,740	—	115,179	36,802	5,774	42,576
Treasure Cove Casino	51,950	2,392	3,333	57,675	16,450	2,886	19,336
Chances Abbotsford	25,328	—	—	25,328	6,798	1,265	8,063
Chances Courtenay	21,553	—	—	21,553	5,782	1,075	6,857
Chances Dawson Creek	8,431	—	—	8,431	2,257	422	2,679
Total	**$ 1,275,407**	**$ 375,294**	**$ 5,492**	**$ 1,656,193**	**$ 505,434**	**$ 82,665**	**$ 588,099**

[6] Commission amounts reported represent revenue to the Service Providers and an expense to BCLC.
[7] During the year BCLC finished recovering the one-time advanced commissions provided in 2022/23 to eligible service providers. The financial impact is recorded on BCLC's statement of financial position and has not been included in this report.

Commissions Earned by Community Gaming and Bingo Service Providers Annually (By Facility)

Fiscal 2024/25 (unaudited) (in thousands of Canadian dollars)

CGC or Bingo Hall	Slot Revenue	Bingo Revenue	Total Revenue	Operator Commission	FDC/ AFDC/ FIC Earned	Total Commission[8,9]
Chances Playtime Campbell River	$ 17,917	$ 111	$ 18,028	$ 4,893	$ 900	$ 5,793
Chances Castlegar	8,653	120	8,773	2,422	439	2,861
Chances Cowichan	17,270	381	17,651	4,859	892	5,751
Chances Casino Kamloops	18,156	1,275	19,431	5,680	973	6,653
Chances Maple Ridge	29,372	477	29,849	8,300	1,494	9,794
Chances Mission	11,963	826	12,789	3,822	638	4,460
Chances Prince Rupert (up to February 22, 2025)[10]	10,274	111	10,385	2,854	519	3,373
Chances Prince Rupert (from February 23, 2025 to March 31, 2025)[10]	1,096	23	1,119	318	56	374
Chances Salmon Arm	11,236	362	11,598	3,337	580	3,917
Chances Signal Point	12,088	552	12,640	3,689	633	4,322
Chances Squamish	5,247	87	5,334	1,482	267	1,749
Chances Casino Terrace	15,202	135	15,337	4,207	768	4,975
Planet Bingo	—	2,991	2,991	1,630	150	1,780
Total CGC & Commercial Bingo Halls	158,474	7,451	165,925	47,493	8,309	55,802
Paper Bingo Distribution Revenue	—	293	293	—	—	—
Total	**$ 158,474**	**$ 7,744**	**$ 166,218**	**$ 47,493**	**$ 8,309**	**$ 55,802**

[8] Commission amounts reported represent revenue to the Service Providers and an expense to BCLC.
[9] During the year BCLC finished recovering the one-time advanced commissions provided in 2022/23 to eligible service providers. The financial impact is recorded on BCLC's statement of financial position and has not been included in this report.
[10] Chances Prince Rupert changed ownership from 0733244 BC Ltd (West Coast Hospitality) to Kaien Island Entertainment Limited Partnership on February 23, 2025. Therefore, the revenue and commission amounts are separated into two lines to show amounts attributable to ownership under 0733244 BC Ltd (West Coast Hospitality) and amounts attributable to ownership under Kaien Island Entertainment Limited Partnership.

Appendix 1: BCLC Casino, Community Gaming and Bingo Facility Service Providers

Facility	Service Provider	Location
Billy Barker Casino	585 Holdings Ltd.	Quesnel
Cascades Casino Delta	Gateway Casinos & Entertainment Limited	Delta
Cascades Casino Kamloops	Gateway Casinos & Entertainment Limited	Kamloops
Cascades Casino Langley	Gateway Casinos & Entertainment Limited	Langley
Cascades Casino Penticton	Gateway Casinos & Entertainment Limited	Penticton
Casino Nanaimo	Casino Nanaimo LP (Petroglyph Development Limited)	Nanaimo
Casino of the Rockies	SEM Resort Limited Partnership	Cranbrook
Chances Abbotsford	Playtime Gaming Group Inc. (Gateway Casinos & Entertainment Limited)	Abbotsford
Chances Castlegar	Terrim Properties Ltd.	Castlegar
Chances Courtenay	Playtime Gaming Group Inc. (Gateway Casinos & Entertainment Limited)	Courtenay
Chances Cowichan	Duncan Dabber Bingo Society	Duncan
Chances Dawson Creek	Great Canadian Entertainment Centres Ltd. (Great Canadian Gaming Corporation)	Dawson Creek
Chances Casino Fort St. John	0342293 B.C. Ltd. (Pomeroy Lodging)	Fort St. John
Chances Casino Kamloops	Enterprise Entertainment Ltd. (Gateway Casino & Entertainment Limited)	Kamloops
Chances Casino Kelowna	Goldwing Investments (Saskatoon) Ltd.	Kelowna
Chances Maple Ridge	Great Canadian Maple Ridge Limited Partnership (Great Canadian Gaming Corporation)	Maple Ridge
Chances Mission	Gateway Casinos & Entertainment Limited	Mission
Chances Playtime Campbell River	Playtime Gaming Group Inc. (Gateway Casino & Entertainment Limited)	Campbell River
Chances Prince Rupert	Kaien Island Entertainment Limited Partnership	Prince Rupert
RimRock Casino	1015244 B.C. Ltd. (Coulson Group)	Port Alberni

Facility	Service Provider	Location
Chances Salmon Arm	Terrim Properties Ltd.	Salmon Arm
Chances Signal Point	Lucky's Ventures Ltd. (Gateway Casinos & Entertainment Limited)	Williams Lake
Chances Squamish	Gateway Casinos & Entertainment Limited	Squamish
Chances Casino Terrace	Lucky Dollar Bingo Management Ltd. (Pomeroy Lodging)	Terrace
Elements Casino Chilliwack	Great Canadian Chilliwack Limited Partnership (Great Canadian Gaming Corporation)	Chilliwack
Elements Casino Surrey	Orangeville Raceway Limited (Great Canadian Gaming Corporation)	Surrey
Elements Casino Victoria	Casino Victoria LP (Petroglyph Development Limited)	Victoria
Grand Villa Casino	Gateway Casinos & Entertainment Limited	Burnaby
Great Canadian Casino Vancouver	Great Canadian Vancouver Limited Partnership (Great Canadian Gaming Corporation)	Coquitlam
Hastings Racecourse	Hastings Entertainment Inc. (Great Canadian Gaming Corporation)	Vancouver
Lake City Casino Vernon	Gateway Casinos & Entertainment Limited	Vernon
Parq Casino	Parq Vancouver ULC	Vancouver
Planet Bingo	Community Gaming Management Association	Vancouver
Playtime Casino Kelowna	Gateway Casinos & Entertainment Limited	Kelowna
River Rock Casino Resort	Great Canadian River Rock Limited Partnership (Great Canadian Gaming Corporation)	Richmond
Starlight Casino	Gateway Casinos & Entertainment Limited	New Westminster
Treasure Cove Casino	Treasure Cove Casino Inc.	Prince George